Best Software Development Company - Samcom Technobrains

https://www.samcomtechnobrains.com/job/sr-business-development-executive-2-2/

Business Development Executive (IT Services)

Description

This is a full-time, on-site role for an Information Technology **Business Development Executive**. The Business Development Executive will be responsible for new business development, account management, and communication related to information technology services. The role will involve building and maintaining relationships with clients, identifying business opportunities, and driving growth through effective sales strategies and solutions.

Experience

- **1+ years experience required**
- **Fluent in English Communication**
- Only IT Services experenced candidates
- Looking for an Immediate Joiner

Responsibilities

- New Business Development skills
- Strong knowledge and understanding of Information Technology
- Developing and executing sales plans to meet and exceed monthly and quarterly sales goals
- Maintaining and updating sales, marketing, and business development documentation
- Generating Business with different social platforms like LinkedIn
- Knowledge of Bidding Portals like Upwork, Freelancer, etc.
- Excellent communication and interpersonal skills
- Ability to effectively manage client accounts

Job Benefits

- ▢ ⍰ 5 Days Working
- ▢ ⍰ Paid Leaves + Festival Leaves
- ▢ ⍰ Referral Bonus Policy
- ▢ ⍰ Annual Trip
- ▢ ⍰ Training & Career Development programs
- ▢ ⍰ Rewards & Recognition
- ▢ ⍰ Fun Loving Culture
- ▢ ⍰ One to One Mentorship

Contacts

Kindly share the resume at dixit.p@samcomtechnobrains.com or WhatsApp at +91 8905606056

Employment Type
Full-time

Job Location
Ahmedabad